



How to fill properly a STA consignee statement and a FLIRTIS form

Alfonso v. Santagata
Team Leader - Flir distributors
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What is an STA? Why we need it?

The Strategic Trade Authorization (STA) License Exception is an option in the US Export Administration Regulations (Section 740.20) that allows the shipment of products without a license to certain countries and certain end users.

However, there may be other restrictions limiting its use depending on the ECCN, a general prohibition, or a condition on a Commodity Classification (CCATS).

For example, dual use thermal cameras classified under ECCN: 6A003.b.4.a and 6A003.b.4.b may NOT be exported to military end users or for military end use. Be sure to make a careful analysis before using this exception

Premise:

STA consignee statement

We need the STA consignee statement of all the parts mentioned in the Flirtis form. The FLIR's Distributor should fill and sign the Distributor's STA consignee statement, the End user should fill and sign a different STA consignee statement

Flirtis form

The FLIR's Distributor should fill and sign the Flirtis Form.

License approval

The Order Processing Department will collect and forward all the documents (STA and Flirtis) to our License office. We can release and ship the order after License's approval

STA consignee statement,
fill the red-marked fields:

1. Insert company name:
enter the complete name of
the FLIR's Distributor's
name or the End user's
company name

2. Insert model number:
enter the FLIR camera
models names of the items
purchased

3. Insert ECCN Number:
enter 6A003.b.4.b.

[Please print on consignee letterhead]

Consignee Statement

As required by the *U.S. Export Administration Regulations (EAR)*, License Exception *STA – Strategic Trade Authorization*, this document shall serve as our "Consignee Statement."

We, (**Insert Company Name**), acknowledge, understand and declare the following:

- (i) Is aware that Camera Assembly (**Insert Model Number**) ECCN: (**Insert ECCN Number**) will be shipped pursuant to License Exception Strategic Trade Authorization (STA) in § 740.20 of the United States Export Administration Regulations (15 CFR 740.20);
- (ii) Has been informed of the applicable ECCN(s) number(s) noted above by FLIR SYSTEMS, Inc;
- (iii) Understands that items shipped pursuant to License Exception STA may not subsequently be reexported pursuant to paragraphs (a) or (b) of License Exception APR (15 CFR 740.16 (a) or (b));*
- (iv) Agrees not to export, reexport or transfer these items to any destination, use or user prohibited by the United States Export Administration Regulations; and
- (v) Agrees to provide copies of this document and all other export, reexport or transfer records (i.e. the documents described in 15 CFR part 762) relevant to the items referenced in this statement to the U.S. Government as set forth in 15 CFR 762.7.
- (vi) We understand that prior to any re-export or retransfer of this equipment under the STA exception requires we must obtain this same "Consignee Statement" from the new consignee.

Note: The authorized export, reexport and transfer countries are:

Argentina, Australia, Austria, Belgium, Bulgaria, Canada, Croatia, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Japan, Latvia, Lithuania, Luxembourg, Netherlands, New Zealand, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, South Korea, Spain, Sweden, Switzerland, Turkey, the United Kingdom, and the United States.

Example of STA consignee statement proper filled:

[Please print on consignee letterhead]

Consignee Statement

As required by the *U.S. Export Administration Regulations (EAR)*, License Exception *STA – Strategic Trade Authorization*, this document shall serve as our “Consignee Statement.”

We, **Alfonso v. Santagata BVBA**, acknowledge, understand and declare the following:

- (i) Is aware that Camera Assembly **F-618E; FC-313S; FC-363S** ECCN: **6A003.b.4.b** will be shipped pursuant to License Exception Strategic Trade Authorization (STA) in § 740.20 of the United States Export Administration Regulations (15 CFR 740.20);
- (ii) Has been informed of the applicable ECCN(s) number(s) noted above by FLIR SYSTEMS, Inc;
- (iii) Understands that items shipped pursuant to License Exception STA may not subsequently be reexported pursuant to paragraphs (a) or (b) of License Exception APR (15 CFR 740.16 (a) or (b));^{*}
- (iv) Agrees not to export, reexport or transfer these items to any destination, use or user prohibited by the United States Export Administration Regulations; and
- (v) Agrees to provide copies of this document and all other export, reexport or transfer records (i.e. the documents described in 15 CFR part 762) relevant to the items referenced in this statement to the U.S. Government as set forth in 15 CFR 762.7.
- (vi) We understand that prior to any re-export or retransfer of this equipment under the STA exception requires we must obtain this same “Consignee Statement” from the new consignee.

Note: The authorized export, reexport and transfer countries are:

Argentina, Australia, Austria, Belgium, Bulgaria, Canada, Croatia, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Japan, Latvia, Lithuania, Luxembourg, Netherlands, New Zealand, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, South Korea, Spain, Sweden, Switzerland, Turkey, the United Kingdom, and the United States.

STA consignee statement,
fill the bottom of the
page:

1. **Signature:** sign the
document

2. **Printed Name:** add your
complete name

3. **Date:** enter the date you
signed the document

4. **Title:** enter your title
(CEO, Head of Security,
Sales director, etc.)

Link to the U.S. Export Administration Regulations: <https://www.bis.doc.gov/index.php/regulations/export-administration-regulations-ear>

Acknowledged and Certified by:

Signature

Date

Printed Name

Title

* Unless otherwise authorized; see Sections 734.4 "De minimis" and 750.7i "Terminating License Conditions"

Example of STA consignee statement proper signed:

Link to the U.S. Export Administration Regulations: <https://www.bis.doc.gov/policiesandregulations>

Acknowledged and Certified by:

[Redacted Signature]

Signature

19. 11. 2015

Date

[Redacted Printed Name]

Printed Name

SALES DIRECTOR

Title

Do not forget to print the STA consignee statement on letterhead and/or with the stamp of your or your End user company



FLIRTIS: fill the section 1

1. FLIR Department and Point of Contact: enter «FLIR Security» and the name of your sale person

2. Name and Address of Purchasing party: enter the name and the address of your company

3. Purchase order/Contract number: enter the number of our order confirmation

4. Date of Order: enter the date when you place the order

5. Product description and quantity: enter the number and the name of the cameras purchased

6. Role in the transaction: enter Distributor

7. Website: add your web site URL

8. Commission(s) to be paid: leave it in blank

9. Payment terms: select the correct one

FLIR TRANSACTION INFORMATION SHEET (FLIRTIS)

Section 1 – CONTRACT INFORMATION	
FLIR Department and Point of Contact	Click here to enter text.
Name and Address of Purchasing Party	Click here to enter text.
Contact person within the purchasing company responsible for the export license procedure	Name:Click here to enter text. Email address:Click here to enter text. Telephone number:Click here to enter text.
Purchase Order/Contract Number	Click here to enter text.
Date of Order	Click here to enter a date.
Product Description and Quantity	Click here to enter text.
Role in the Transaction (if more than just the purchasing entity)	Click here to enter text.
Website	Click here to enter text.
Commission(s) to be Paid (amount and to whom being paid)	Click here to enter text.
Payment Terms	<input type="checkbox"/> Payment in advance <input type="checkbox"/> Letter of Credit (Please specify the name and address of the bank that issues the Letter of Credit in section No. 5) <input type="checkbox"/> Net 30 days <input type="checkbox"/> Other Click here to enter text.

Example of Section 1 proper filled:

FLIR TRANSACTION INFORMATION SHEET (FLIRTIS)

Section 1 – CONTRACT INFORMATION	
FLIR Department and Point of Contact	FLIR Security – Mr. Vincent van Hees
Name and Address of Purchasing Party	Alfonso v. Santagata s.p.a. – via san Giovanni 32, Latina Scalo (Latina) – Italy
Contact person within the purchasing company responsible for the export license procedure	Name: Alfonso v. Santagata Email address: Alfonso.v.santagata@hotmail.bg Telephone number: +32421030203
Purchase Order/Contract Number	06-2017
Date of Order	6/28/2017
Product Description and Quantity	FLIR FC-363S – 2 pcs. FLIR FC-313S – 12 pcs. FLIR FC-345R – 41 pcs.
Role in the Transaction (if more than just the purchasing entity)	Distributor
Website	www.alfonsovsantagata.com
Commission(s) to be Paid (amount and to whom being paid)	none
Payment Terms	<input checked="" type="checkbox"/> Payment in advance <input type="checkbox"/> Letter of Credit (Please specify the name and address of the bank that issues the Letter of Credit in section No. 5) <input type="checkbox"/> Net 30 days <input type="checkbox"/> Other Click here to enter text.

FLIRTIS: fill the section 2:

1. **End user name:** enter the complete name of your End user
2. **Full address:** enter the address of your End user
3. **Contact person:** enter the name, email address and phone number of your in the End user company
4. **Military end user:** select the appropriate
5. **Military end use:** select the appropriate
6. **Website address:** enter the website URL of your End user company
7. **Nature of the business:** enter a description of your end user business
8. **Detailed description of the intended...:** enter the description of how the End user intend to use the purchased cameras
9. **Integration/installation details:** enter where your End user will install the cameras
10. **Provide serial number...:** leave it in blank

Section 2 - END USER INFORMATION AND END USE OF THE PRODUCT	
End User Name	Click here to enter text.
Full Address	Click here to enter text.
Contact Person	Name:Click here to enter text. Email address:Click here to enter text. Telephone number:Click here to enter text.
Military End User?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Military End Use?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Website Address	Click here to enter text.
Nature of Business (what does the company manufacture, or what service is being provided?) Provide as much information as possible.	Click here to enter text.

Document 4201569d
June 9, 2015

Detailed description of the intended end use of the product (how will the equipment be used?) Provide comprehensive description of intended end-use.	Click here to enter text.
Integration/installation details- Advise if product is being integrated into a higher level item; or will be installed onto a platform such as a pole, rooftop, vessel, aircraft, or vehicle	Click here to enter text.
Provide serial number and previous authorization (license number) if this is a re-export/transfer request.	Click here to enter text.

Example of Section 2 proper filled:

Section 2 - END USER INFORMATION AND END USE OF THE PRODUCT	
End User Name	Alfonso v. Santagata s.r.l.
Full Address	Via San Giovanni 32, 04013 Latina Scalo (Latina) – Italy
Contact Person	Name:Alfonso v. Santagata Email address:alfonosantagataitaly @ hotmail.com Telephone number:+394568987412
Military End User?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Military End Use?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Website Address	www.Alfonsovsantagata.bg
Nature of Business (what does the company manufacture, or what service is being provided?) Provide as much information as possible.	We have a garage in Latina Scalo (Italy)

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June 9, 2015

Detailed description of the intended end use of the product (how will the equipment be used?) Provide comprehensive description of intended end-use.	We will use the camera to protect the fence and the perimeter of our garage
Integration/installation details- Advise if product is being integrated into a higher level item; or will be installed onto a platform such as a pole, rooftop, vessel, aircraft, or vehicle	We will install the cameras on the rooftop
Provide serial number and previous	Click here to enter text.

FLIRTIS - fill other sections:

Section three, four and five belong to any other parties involved in the transaction

Section three: fill all the fields with the requested information regarding Consignee if different from the purchasing party.

Section four: fill all the fields with the requested information regarding Foreign import broker

Section five: fill all the fields with the requested information regarding Additional parties involved in the transaction

Section 3 – CONSIGNEE (if different from the Purchasing Party) Provide the contact details of the company that will receive the product(s)	
Company Name	Click here to enter text.
Full Address	Click here to enter text.
Contact Person	Name:Click here to enter text. Email address:Click here to enter text. Telephone number:Click here to enter text.
Website Address	Click here to enter text.
Nature of Business (what does the company manufacture, or what service is being provided?) Provide as much information as possible.	Click here to enter text.
Detailed description of the intended end use of the product (how will the equipment be used?) Provide comprehensive description of intended end-use.	Click here to enter text.
Integration/installation details- 1.) Provide specification and/or brochure of end-product; 2.) Provide details if product is being installed onto a platform such as a pole, rooftop, vessel, aircraft, or vehicle	Click here to enter text.

Section 5 – ADDITIONAL PARTIES	
Party No. 1	
Company Name	Click here to enter text.
Full Address	Click here to enter text.
Contact Person	Name:Click here to enter text. Email address:Click here to enter text. Telephone number:Click here to enter text.
Website Address	Click here to enter text.
Nature of Business (what does the company manufacture, or what service is being provided?) Provide as much information as possible.	Click here to enter text.
Detailed description of the intended end use of the product (how will the equipment be used?) Provide comprehensive description of intended end-use.	Click here to enter text.
Integration/installation details- 1.) Provide specification and/or brochure of end-product; 2.) Provide details if product is being installed onto a platform such as a pole, rooftop, vessel, aircraft, or vehicle	Click here to enter text.

FLIRTIS: fill the section 2 in case of Demo order:

1. End user name, Full address, Contact person: enter the data of your company
2. Military end user: select the appropriate
3. Military end use: select the appropriate
4. Website address: enter the website URL of your company
4. Nature of the business: enter a description of your business
5. Detailed description of the intended...: enter «These camera(s) will be used for demonstration purposes to civilian end users and for civilian purposes. We will demonstrate the cameras in the authorized territory according to our distributor agreement.»
6. Integration/installation details: describe it or mention N/A

Section 2 - END USER INFORMATION AND END USE OF THE PRODUCT	
End User Name	Alfonso v. Santagata s.p.a.
Full Address	Via san Giovanni 32, 04013 Latina Scalo (Latina) - Italy
Contact Person	Name:Alfonso v. Santagata Email address: Click here to enter text. Telephone number:+32495878586
Military End User?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Military End Use?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Website Address	www.vonsantagata.it
Nature of Business (what does the company manufacture, or what service is being provided?) Provide as much information as possible.	Perimeter, roof, fences protections

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Detailed description of the intended end use of the product (how will the equipment be used?) Provide comprehensive description of intended end-use.	These camera(s) will be used for demonstration purposes to civilian end users and for civilian purposes. We will demonstrate the cameras in the authorized territory according to our distributor agreement.
Integration/installation details- Advise if product is being integrated into a higher level item; or will be installed onto a platform such as a pole, rooftop, vessel, aircraft, or vehicle	Click here to enter text.

FLIRTIS: fill the section 2 in case of Stock order:

1. End user name, Full address, Contact person: enter the data of your company
2. Military end user: select the appropriate
3. Military end use: select the appropriate
4. Website address: enter the website URL of your company
4. Nature of the business: enter a description of your business
5. Detailed description of the intended...: enter «These camera(s) are being bought for stock purposes. We will no resell, re-export or retransfer the cameras to military end users or for military purposes without prior authorization of the U.S. Government.»
6. Integration/installation details: leave it in blank

Section 2 - END USER INFORMATION AND END USE OF THE PRODUCT	
End User Name	Alfonso v. Santagata s.p.a.
Full Address	Via san Giovanni 32, 04013 Latina Scalo (Latina) - Italy
Contact Person	Name:Alfonso v. Santagata Email address: Click here to enter text. Telephone number:+32495878586
Military End User?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Military End Use?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Website Address	www.vonsantagata.it
Nature of Business (what does the company manufacture, or what service is being provided?) Provide as much information as possible.	Perimeter, roof, fences protections

Document 4201569d
June 9, 2015

Detailed description of the intended end use of the product (how will the equipment be used?) Provide comprehensive description of intended end-use.	These camera(s) are being bought for stock purposes. We will no resell, re-export or retransfer the cameras to military end users or for military purposes without prior authorization of the U.S. Government
Integration/installation details- Advise if product is being integrated into a higher level item; or will be installed onto a platform such as a pole, rooftop, vessel, aircraft, or vehicle	Click here to enter text.

Do not forget to sign the FLIRTIS form (section six of the document)



Section 6 – Signature of person completing this form	
I certify that the information provided herein is true, complete and accurate to the best of my knowledge. I also understand that these commodities may be export controlled and that they may not be sold, retransferred or re-exported without first obtaining the appropriate authorization.	
Name:	Alfonso v. Santagata
Signature:	<input type="text"/>
Title:	CEO
Company Name:	Alfonso v. Santagata s.p.a.
Date:	6/30/2017